

Transportation Experts for the Healthcare Industry



Your Total Courier Solution Partner

HOSPITALS | LABORATORIES | PHARMACIES | HEALTHCARE SYSTEMS

Overview

CREATE | IMPLEMENT | MANAGE

BioTouch sets itself apart from other courier companies by focusing solely on the healthcare industry. This singular viewpoint dramatically accelerates our ability to deliver customized, reliable logistics solutions to the hospitals, laboratories, pharmacies, and healthcare systems we service.

We understand how important quality, cost-effective courier services are to the success of our clients. Our systems and technology have been developed to provide our clients with the most dependable and consistent courier services available.

18-40%

savings in
courier costs

98.5% +

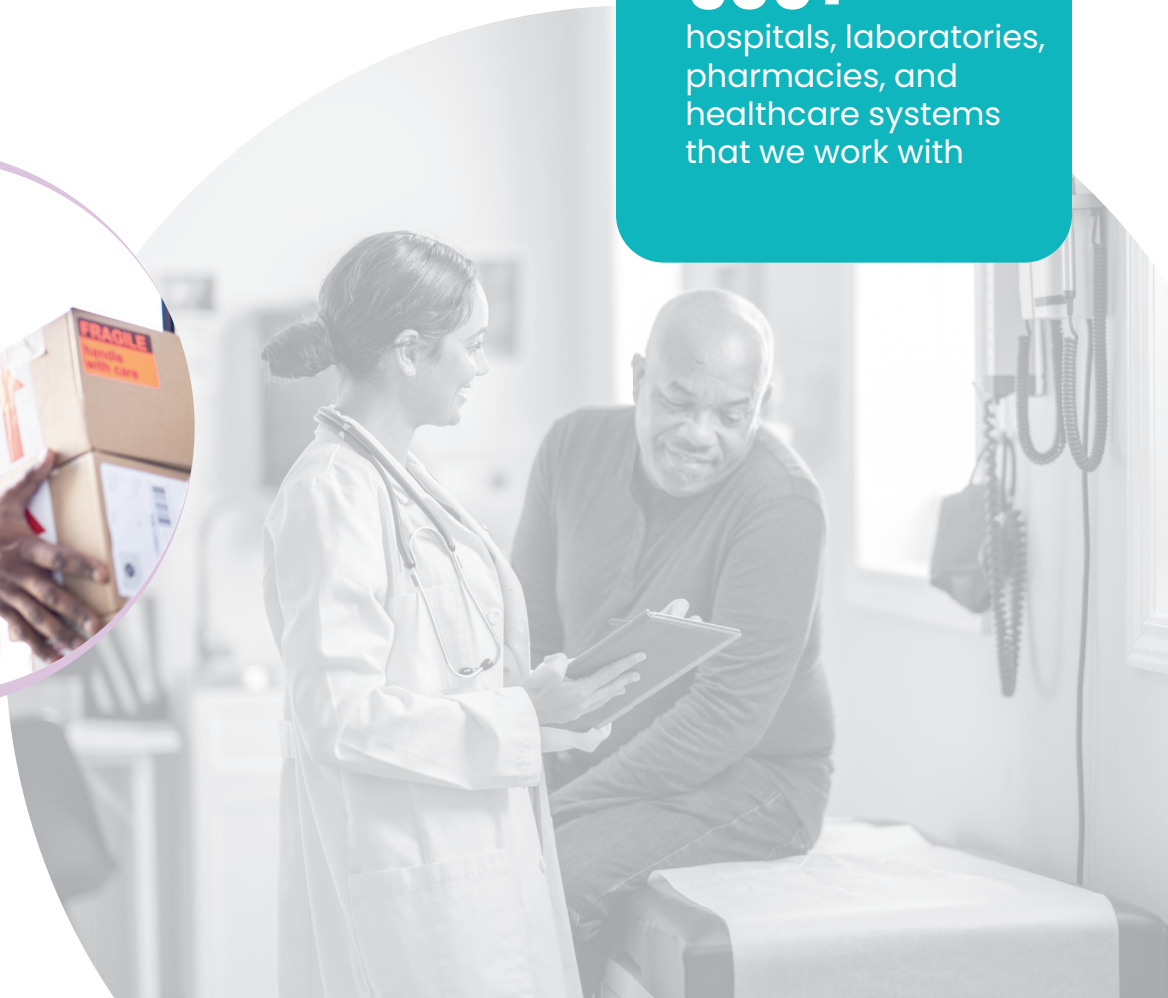
on-time rate

50

states where we
provide service

500+

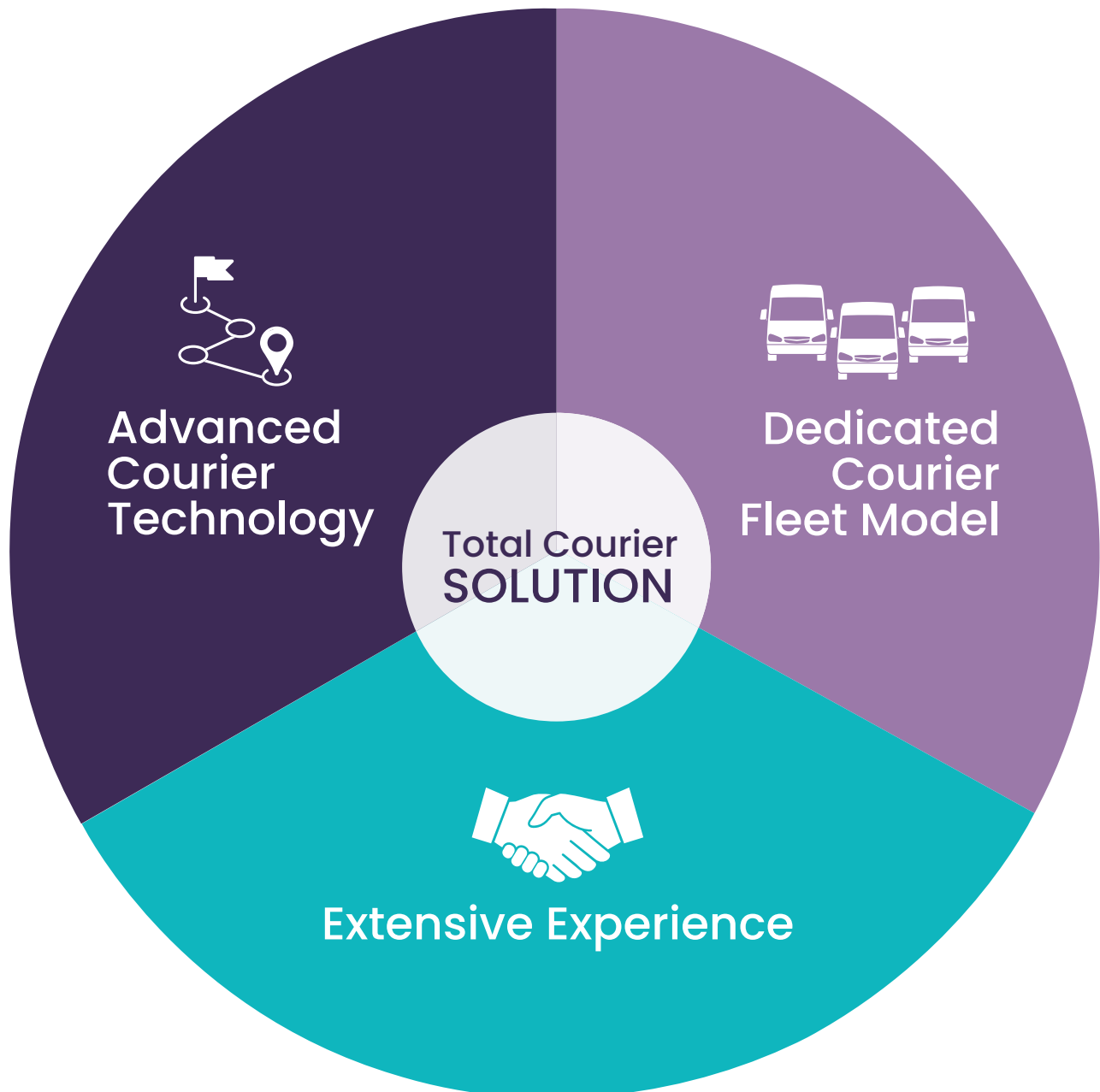
hospitals, laboratories,
pharmacies, and
healthcare systems
that we work with



Total Courier Solution

With a focus on precision, reliability, and efficiency, we provide a comprehensive courier solution designed to meet the unique demands of the healthcare industry, ensuring seamless operations and exceptional service.

HIGHEST QUALITY COURIER AND LOGISTICS SERVICES AVAILABLE.



How We Work

Our healthcare logistics solutions are custom developed exclusively for the unique needs of your system to maximize efficiency and elevate service.

OPTIMAL PERFORMANCE & SAVINGS

- 1 REVIEW & ANALYZE**

We review your existing courier system and analyze your data to identify opportunities to lower costs.
- 2 DEVELOP & IMPLEMENT**

We develop a streamlined solution to maximize speed and save you money.
- 3 MANAGE & MAINTAIN**

We manage your courier system to ensure ongoing optimal performance.



Advantages

By leveraging our extensive experience and cutting-edge technology, we design a customized, optimized, and cost-effective courier model that enhances your operations and supports growth. Experience the exceptional advantages of partnering with us for your courier and logistics needs.

EXCEPTIONAL ADVANTAGES, SEAMLESS OPERATIONS



Scalability

- Our extensive fleet & service area allows you to grow your business without the restrictions of an in-house fleet or that of smaller local courier services.
- Our size allows hospitals & laboratories with in-house fleets to avoid the capital expense of increasing or replacing their existing fleet.



High Service Level

- Our service level remains consistently above 98.5%.
- Same licensed, bonded, and insured courier on the same routes every day, ensuring their knowledge of your accounts' specific requirements.
- All couriers are compliant with regulations including HIPPA, OSHA, BBP, IATA, & TSA.
- Your senior management & operation executives can focus on corporate objectives rather than dealing with courier related issues.



Increased Controls

- Barcode scanning, GPS & route tracking, and our fully integrated software provides increased controls to our clients.
 - Verifies courier stop & pickup times
 - Verifies courier routes in real-time and historically
 - Optimizes routing & stop sequence
 - Visibility of in-bound routes



Improved Turnaround

- We utilize our proprietary routing software along with our experience to improve turnaround times and workflow.
- Our integrated courier software provides data necessary to optimize inbound route activity and specimen volume in an effort to increase productivity.

Cost Savings

Access to our extensive fleet allows you to grow seamlessly without the restrictions of in-house or smaller fleets. You will see benefits from not having to manage and maintain your own drivers and vehicles. Our approach has been proven to provide our customers with significant savings over our competition.

YOU WILL SEE **COST SAVINGS** WITHOUT HAVING TO DEAL WITH:



Personnel Expenses

- Driver Wages
- Overtime Costs
- Health Care & Dental Benefits
- Retirement Costs
- Route Optimization
- Driver Productivity
- Worker's Compensation Coverage
- Payroll Taxes
(FICA, Federal & State Unemployment Taxes)
- Dispatcher & Fleet Manager Expenses



Vehicle Expenses

- Vehicle Payments
- Gasoline
- Maintenance
- Insurance & Liability Exposure
- Cell & PTT Phones
- Fleet Manager Salary (Full or Part-Time)
- Accurate Multiple Year Budgeting
- Parking Fees & Rockets
- Tolls / EZPass

BioTouch can reduce your current courier costs by

18-40%

We significantly lower courier costs while improving the quality of our clients' specimen transportation services, allowing our clients more time to focus on their core business.

Our Advanced Technology

We provide our clients with the most advanced technology in the courier industry, offering convenience, visibility, and complete access into the entire courier system.

YOU SEE WHAT WE SEE



Barcode Scanning & GPS Tracking

Our customized software, fully integrated barcode scanning, and GPS allows for real-time tracking and a detailed history of courier & specimen location.

- We can verify that your courier was at your client's location at a specific date and time.
- We can verify each pickup through a unique barcode associated with every scheduled stop on every route.
- We have the ability to track individual bags picked up from every office we service.



Route Tracking & Geofencing

We provide route tracking through our advanced GPS and Geofencing Technology.

- Allows for visibility of inbound route & specimen shipments.
- Verifies courier route in real-time.
- Verifies courier route history within seconds of your request.
- Optimizes routing and stop sequence.
- Notification of when courier enters and exits location stop boundaries.



Online Tools & Reporting

Online system provides easy to use order entry & reporting functions.

- Our OMS is simple, easy to use, and accessible from anywhere.
- Custom manifests are visible online, allowing for complete transparency of every courier route.
- We have a variety of customized reports available for easy one-click access, including Volume Expectations Reports (VEX) - a unique custom report that identifies scheduled stops that may not be meeting your volume expectations.

BioTouch
biotouchglobal.com
844.484.7134

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